

SAN MATEO COUNTY ABSORPTION YTD

MARKET NEWS

PENINSULA REPORT

Colliers International - Redwood City

Industrial April 2016

Unemployment Rate

Aug 15

Jul 15

Jun 15

May 15

Apr 15

Mar 15

Feb 15

3.2

3.2 3.2

3.2

3.2 3.0

3.3

3.7

3.4

3.4

3.3

3.5

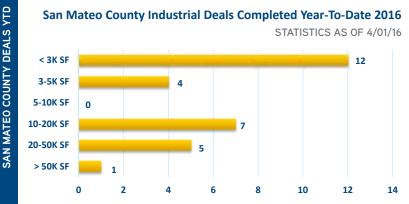
3.7

PENINSULA INDUSTRIAL MARKET VACANCY VS. RENTS SAN MATEO COUNTY STATISTICS AS OF 4/01/16 3.5% \$1.10 \$1.00 3.0% \$0.90 2.5% \$0.80 2.0% \$0.70 \$0.60 1.5% \$0.50 1.0% \$0.40 0.5% \$0.30 0.0% \$0.20 Feb Anr May lun Tul Aug Sen Oct Nov Dec lan Mar Anr 2015 2015 2015 2015 2015 2015 2015 2015 2015 2016 2016 2016 2016 Vacancy Rate Avg. Asking Rent (NNN)

PENINSULA INDUSTRIAL VACANCY & RENTS

SAN MATEO COUNTY STATISTICS AS OF 4/01/16

| | Vacancy Rate | Vacancy SF | Rent (NNN) |
|-----------------------|-----------------|---------------|---------------|
| Menlo Park | 0.00% | 0 | N/A |
| Redwood City | 0.15% | 6,400 | \$1.29 |
| Belmont/San Carlos | 2.12% | 129,444 | \$1.77 |
| San Mateo/Foster City | 1.38% | 19,254 | \$1.54 |
| Burlingame | 1.57% | 62,452 | \$1.21 |
| San Bruno/Millbrae | 1.76% | 11,775 | \$1.24 |
| Brisbane/Daly City | 5.27% | 274,118 | \$0.75 |
| South San Francisco | 3.95% | 606,086 | \$0.91 |
| Total | 2.81% | 1,109,529 | \$1.02 |



| | 2016 Gross | 2016 Net |
|-----------------------|------------|-----------|
| Menlo Park | 0 | 0 |
| Redwood City | 0 | (11,400) |
| Belmont/San Carlos | 49,818 | (28,717) |
| San Mateo/Foster City | 17,875 | 13,875 |
| Burlingame | 1,100 | (4,160) |
| San Bruno/Millbrae | 21,619 | (16,725) |
| Brisbane/Daly City | 1,680 | 0 |
| South San Francisco | 243,676 | (282,615) |
| San Mateo County | 335,768 | (329,742) |

| San Bruno/Millbrae | 21,619 | (16,725) | ATE | 10-20K SF | | | _ | _ | |
|-------------------------|---------------|--------------|----------|-----------|-------|----------|---|--------|-----|
| Brisbane/Daly City | 1,680 | 0 | SAN MATE | 20-50K SF | | | | 5 | |
| South San Francisco | 243,676 | (282,615) | SAN | > 50K SF | | | | | |
| San Mateo County | 335,768 | (329,742) | | > 50K 5F | _ | 1 | | | |
| | | | | | 0 | 2 | 4 | 6 | |
| | | | | | | | | | |
| | | | | | | | | | |
| Phase II construction a | t The Cove in | South San Fr | ancisco | has comr | nence | d for tw | | huildi | ode |

| • Phase II construction at The Cove in South San Francisco has commenced for two R&D buildings which total 231,394 square feet. | COUNT | Feb 16 Jan 16 |
|---|-------|------------------|
| • Goodwill Industries leased 57,516 square feet of industrial space on Airport Boulevard in South San Francisco. | ATEO | Dec 15 Nov 15 |
| | Σ | Oct 15 |
| Pacific Wine distributors completed a deal to lease 17.305 square feet of warehouse space at (05 | N N | Sep 15 |

- Pacific Wine distributors completed a deal to lease 17,305 square feet of warehouse space at 405 Victory Ave in South San Francisco.
- Average asking rents have increased 15.9% year-over-year from \$0.88 to \$1.02 NNN.
- The overall vacancy rate for industrial space in San Mateo County dropped sixteen basis points since last month to 2.81%.

Due to a change in reporting standards, there may be statistic variations during the month of February 2015 that are not reflective of actual changes in the market.

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